

A wide-angle photograph of the San Diego skyline, showing various skyscrapers and buildings along the waterfront under a clear blue sky.

IT Sourcing - FY13 Vendor EOCP Update October 2, 2013



IT Vendor Subcontractor Participation

- **CGI Technologies and Solutions Inc** (\$70,644,132 not to exceed; 5 year term) *Reporting Period FY 13 (07/12 – 06/13)

Fiscal Year	Contract Amount for FY	Subcontracted Dollars	Certified Firms	Non-Certified Firms
2013*	\$12,370,961.00	\$2,334,763.00	\$689,495.00 (5.6%)	\$1,645,268.00 (13.3%)

- **Xerox State & Local Solutions, Inc** (\$66,162,114 not to exceed; 5 year term) *Reporting Period FY 13 (07/12 – 06/13)

Fiscal Year	Contract Amount for FY	Subcontracted Dollars	Certified Firms	Non-Certified Firms
2013*	\$15,101,065.00	\$4,294,166.00	\$113,014.00 (0.75%)	\$4,181,152.00 (27.7%)

- **Atos** (\$47, 123,396 not to exceed; 5 year term) *Reporting Period FY 13 (07/12 – 06/13)

Fiscal Year	Contract Amount for FY	Subcontracted Dollars	Certified Firms	Non-Certified Firms
2013*	\$9,418,787.00	\$308,277.00	\$0.00 (0%)	\$308,277.00 (3.3%)



Atos EOC Update

FY14 H1 Pipeline Forecast and achievements

- ▶ Established Subcontracting relationship with former City service provider (PCM/SARCOM) to staff 5-7 positions during FY14
- ▶ A service agreement was established with SDDPC to procure Facility and Staffing needs for July and August with a Total Contract Value of \$287,789

Staffing Update

- ▶ Originally estimated 33 local positions, revised to 32 after City initiated scope adjustment
 - ▶ Currently at 32 local staff with 3 additional contracted resources
- ▶ In addition to this we also have hired two local staff in support of the San Diego City Employee Retirement System (SDCERS)
- ▶ While not specific to the CoSD account, Atos is actively creating opportunities for SLBE in other Atos accounts within San Diego.

Community Activities “LINK San Diego” initiative

Atos continues to work with local community stakeholders with the “LINK San Diego” initiative. The goal of this program is to provide a regional online portal which connects students, employers and educators. Below are recent achievements:

- ▶ Finalized the business requirements for LINK San Diego.
- ▶ Investigated platforms for LINK San Diego deployment, including Yammer (Microsoft), SharePoint 2013 (Microsoft), blueKiwi (Atos), Zakta (Vora Group)
- ▶ Met with Perficient (LA-based social media integrator with Orange County offices) and explored outsourced LINK San Diego development



CGI EOC Update

- Originally estimated 80 local positions in support of the City
 - Currently at 80 FTE, 1 FTE position in the recruiting stage

- CGI Executive selected for Board Seat for the Elementary Institute of Science

- Participated in the Link San Diego project

- Equal Opportunity Contracting Program commitments
 - 4 FTE contract positions from SLBE program
 - One Internship occurred between July 2013 and August 2013 with a local college student; After internship the college student continued as a part-time employee
 - Hired 2 local college graduates in July 2013
 - Planning to hire 2 more local college graduates in December 2013
 - Master Services Agreement established or in process with:
 - Quartic Solutions, Island Staffing, Evari GIS Solutions, AT-Tech, Zora Analytics
 - Targeting an increase in SLBE participation by 4 FTE by December 2013 to staff upcoming projects



Progress in Month 15 of 60 months

Xerox Commitments	Date	Fulfilled
Provide Managed Data Network & Voice Services	Started 7/1/12	Ongoing
Fund local small business \$138K	1/24/13	Hired Precision Voice & Data Solutions to place new VOIP phones
Staffing with local hires	Originally 18 FTE	Currently 27 FTEs working here
Subcontract Techmasters for eRate	Originally \$10K/yr	Expect to fund them up to \$20K this year



Progress in Month 15 of 60 months

Xerox Commitments	Date	Fulfilled
Internship Program Developed	\$50K/yr	Exceeding our 2013 commitment. Forecasting >\$70K this year.
Provided Quartic Solutions an opportunity to offer GIS services to City of Irvine, CA		Fostering growth of a San Diego based WoSB
Met 12 of 12 Contractual Milestones	July 2012 – Sep 2013	Various Transition & VOIP Transformation actions



EOC Issues

- 2 complaints received from the Small Local Business Enterprise community regarding Vendors willingness to partnership in manner that is sensitive to the needs of small business and willingness to make subcontracting opportunities available.

Action: EOC met with IT Department and Stakeholders. EOC has requested the IT Department to facilitate a monthly meeting with the IT Sourcing Vendors to identify potential subcontracting opportunities and to maximize outreach efforts. EOC will continue to monitor progress.

- 1 complaint received regarding employee payroll issues.

Action: EOC is coordinating with City Attorney's Office.



Questions ?